

Manufacturers' representative and distribution company with 100+ years in the HVAC industry seeks a motivated and professional sales engineer to serve Northern Nevada.

This person will be responsible for managing existing and generating new commercial (business to business) accounts within a pre-defined territory and market. This includes but is not limited to engineers, contractors, facility managers and end users.

This person will also be responsible for the project management of his/her own commercial construction projects. Responsibilities will include viewing mechanical and architectural plans, estimating project costs, bidding, field measuring, ordering equipment and ensuring delivery. Interactivity with mechanical contracting and MEP engineering firms will be frequent and ongoing.

Below are the attributes and skills that are required to be successful in this position:

- Mechanical aptitude
- Basic understanding of heating & cooling systems
- Ability to work in a fast-paced environment
- Ability to handle multiple projects at the same time with tight deadlines
- Self-starter; proactive with the ability to creatively solve problems
- Ability to work with little or no supervision
- Punctual
- Exceptional interpersonal skills; ability to work with and cooperate with a number of different employees, customers, and vendors across a variety of job functions.
- Detail oriented
- Good phone skills; customer service attitude
- Excellent verbal and written communication skills
- Computer skills - Microsoft office suite, word processing skills, internet navigation, email, familiarity with construction data programs (McGraw Hill, Reed)

Please e-mail your resume to HVACNevada@gmail.com